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**ACTIVITY: Conservation & Recreation Services** 

PROGRAM: Conservation Administration (18A)

**ORGANIZATION: Conservation** 

PROGRAM MISSION: To professionally and efficiently manage the activities of the Conservation department for the Conservation Board, staff and general public by providing administrative, technical, and clerical support.

#### PROGRAM OBJECTIVES:

- 1. To accomplish 80% of all program performance objectives.
- 2. To keep administrative costs as a percent of department budget below 9%

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND				40.0
<ol> <li>Authorized personnel excluding seasonal park personnel (FTE's)</li> </ol>	40.6	40.6	40.6	40.6
Authorized budget (Net of Golf)	\$2,345,094	\$2,360,078	\$2,675,451	\$2,663,985
3. Golf Course budget	\$1,042,019	\$1,073,893	\$1,125,138	\$1,125,138
WORKLOAD				
Park system program & fiscal management	30%	30%	30%	30%
Golf Course program & fiscal management	50%	50%	50%	50%
Conservation Board requests & concerns	10%	10%	10%	10%
Meetings, outside activities, citizen concerns	10%	10%	10%	10%
PRODUCTIVITY		0.404	0.40/	9.40/
Administrative cost as a percent of department budget	8.3%	8.1%	8.1%	8.1%
Administrative personnel as a percent of department personnel	9.9%	9.9% 	9.9%	9.9%
EFFECTIVENESS			2001	200/
Program performance objectives accomplished	41%	80%	80%	80%

# ANALYSIS:

The are no requested changes to the FTE authorized total for FY02. There is only a title change for the Turf Assistant position under the Golf Course program to the position title "Assistant Superintendent".

Overall for the department non-salary expenses are recommended to increase 2.4% over current budgeted levels (net of the increase in CIP appropriations above the current year due to an anticipated RDA grant toward the construction of a new campground at Scott County Park).

The Administration program non-salary costs are increasing \$7,305 due primarily to increased engineering fees which have risen considerably in recent years. Also, utility costs are increasing in addition to an allocated share of software maintenance costs for the new recreational software recently installed.

The fluctuation in the percent of administration cost as a percent of the department budget (P.1) is due to varying levels of capital improvements from year to year when carryover of projects or grant funding occurs.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	1999-00	2000-01	2000-01	2001-02	2001-02
PROGRAM: Conservation Administration (18A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
775-A Director	1.00	1.00	1.00	1.00	1.00
445-A Operations Manager	1.00	1.00	1.00	1.00	1.00
220-A Conservation Assistant	1.00	1.00	1.00	1.00	1.00
141-A Clerk II	1.00	1.00	1.00	1.00	1.00
TOTAL POSITIONS	4.00	4.00	4.00	4.00	4.00
APPROPRIATION SUMMARY:					
Personal Services	\$205,478	\$226,935	\$219,028	\$237,939	\$236,516
Equipment	0	1,500	1,500	0	0
Expenses	67,082	50,435	47,507	59,440	59,440
Supplies	4,586	9,900	9,900	9,700	9,700
TOTAL APPROPRIATIONS	\$277,146	\$288,770	\$277,935	\$307,079	\$305,656

ACTIVITY: Conservation & Recreation Services

PROGRAM: Parks & Recreation (18B) **ORGANIZATION: Conservation** 

PROGRAM MISSION: To improve the quality of life and promote and preserve the health, welfare, and enjoyment for the citizens of Scott County and the general public by acquiring, developing, operating, and preserving the historical, educational, environmental, recreational

and natural resources of the County.

#### PROGRAM OBJECTIVES:

- 1. To keep cost per capita to main park system (net of revenues) at \$11.51 or below.
- 2. To accommodate 41,600 people at the Scott County Park Pool.
- 3. To achieve revenue levels at Scott County Park and West Lake Park at \$276,112 and \$305,600 respectively.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND	ACTUAL	PROJECTED	REGUESTED	ADOI ILD
DEMAND	151,000	151,000	159,458	159,458
Population of Scott County     Attendance at Scott County pool	41,641	41,641	41,600	41,600
Attendance at Scott County pool     Attendance at West Lake Park beach	28,418	28,418	28,400	28,400
Attendance at West Lake Falk Bodon     Number of camp sites available	738	738	738	738
Total acres owned	2,795	2,795	2,795	2,795
WORKLOAD		44 644	44 600	41 600
Total attendance at Scott County pool	41,641	41,641	41,600 28,400	41,600 28,400
Total attendance at West Lake Park beach	28,418 0	28,418 0	20,400	20,400
Number of new acres developed	Ü	Ū	Ū	v
PRODUCTIVITY	\$15.53	<b>\$</b> 15.62	\$16.78	\$16.71
Per capita cost of park system (with CIP)     Per capita cost of park system (net of revenues)	\$10.34	\$11.14	\$11.58	\$11.51
EFFECTIVENESS	<b>6050 505</b>	60E3 E0E	\$276,112	\$276,112
Revenue received from Scott County Park	\$253,505 \$50,176	\$253,505 \$50,176	\$270,112 \$61,650	\$61,650
Revenue received from Buffalo Shores	\$277,896	\$277,896	\$305,600	\$305,600
Revenue received from West Lake Park     Revenue Private	\$61,873	\$61,873	\$68,950	\$68,950
Revenue received from Pioneer Village     Revenue received from Cody Homestead	\$7,443	\$7,443	\$8,850	\$8,850

#### ANALYSIS:

No FTE position organization changes have been requested for this program for FY02.

Non-salary expenses are recommended to increase 1.3% over current budgeted levels net of capital projects for this program. Personal services are recommended to decrease from requested levels to lower overtime requests to more historic spending levels.

Capital improvement appropriations for FY02 are recommended at \$288,000. The net property tax support for capital projects totals \$15,000 \$230,000 (\$288,000 less Conservation CIP carryover funds and \$43,000 in REAP funds). This net property tax amount is just slightly higher than the current net property tax level of \$229,000 in FY01.

Capital funding for next year includes the first year \$20,000 payment of a 2-year payback program to the County general fund for its contribution to the Wapsi domitory project.

Other capital projects for next year at Park include pionic table Scott County replacements. playground equipment

replacements, renovation of the old Nature Center, siding of the Brophy residence, window replacements at headquarters, Pine Grove restroom renovation and various REAP projects.

It is also noted that the Conservation Board previously discussed with the Board of Supervisors the need for campground expansion at Scott County Park. This would be a sizable project and would require a loan advance from the Board. The Conservation Board will also apply for riverboat funding. A design and cost estimate will be done in the current year and brought back to both Boards for their review and consideration.

Charges for services revenues are projected to increase 2.2% next year primarily due to increased camping fees offset by a reduction in pool and beach revenues to more historic levels and the elimination of park entrance fees as explained further below. The FY02 PPB indicators for this program show an increase in revenues at all parks due to various rate increases scheduled to go into effect January 1, 2001. Demand and workload indicators show no dramatic change from historical levels.

In addition to a rate increase, the Conservation Board has also decided to implement a non-resident fee for camping and shelter usage. This will allow Conservation to eliminate the entrance fee at Scott County Park. The new fee charged at all the parks that offer camping and pionicking facilities will make up this reduction in revenue. It is anticipated that an increased usage will occur of other facilities, such as the pool at Scott County Park, by out-of county visitors that may have stayed away due to the entrance fee charged in the past.

Miscellaneous revenues fluctuate based on one-time donations that may occur. These funds are usually restricted for capital projects.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	1999-00	2000-01	2000-01	2001-02	2001-02
PROGRAM: Park & Recreation (18B)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
357-A Park Maintenance Supervisor	2.00	2.00	2.00	2.00	2.00
307-A Park Ranger	2.00	2.00	2.00	2.00	2.00
220-A Patrol Ranger	1.00	1.00	1.00	1.00	1.00
187-A Pioneer Village Site Coordinator	1.00	1.00	1.00	1.00	1.00
187-A Equipment Mechanic	2.00	2.00	2.00	2.00	2.00
187-A Park Crew Leader	1.00	1.00	1.00	1.00	1.00
162-A Park Maintenance Worker	5.00	5.00	5.00	5.00	5.00
99-A Cody Homestead Site Coordinator	0.75	0.75	0.75	0.75	0.75
Z Seasonal Concession Worker	0.50	0.50	0.50	0.50	0.50
TOTAL POSITIONS	15.25	15.25	15.25	15.25	15.25
REVENUE SUMMARY:					0.40.000
Intergovernmental	\$122,347	\$42,500	\$41,000	\$43,000	\$43,000
Fees and Charges	492,418	530,200	494,537	541,800	541,800
Use of Money/Property	109,738	128,850	128,450	128,062	128,062
Miscellaneous	28,653	13,200	9,050	9,400	9,400
Sale of Fixed Assets	700	0	0	0	0
TOTAL REVENUES	\$753,856	\$714,750	\$673,037	\$722,262	\$722,262
APPROPRIATION SUMMARY:					
Personal Services	\$925,789	\$990,233	\$987,898	\$1,070,705	\$1,055,051
Equipment	68,298	142,000	150,718	145,000	145,000
Capital Improvement	417,126	270,000	265,632	288,000	288,000
Expenses	233,487	275,130	276,157	270,650	270,650
Supplies	281,859	278,760	278,760	289,349	289,349
TOTAL APPROPRIATIONS	\$1,926,559	\$1,956,123	\$1,959,165	\$2,063,704	\$2,048,050

**ORGANIZATION: Conservation** 

**PROGRAM MISSION:** To operate and maintain a high quality 18-hole public golf course for the recreational enjoyment of the citizens of Scott County and the surrounding area by providing the best customer service and golfing experience possible.

# PROGRAM OBJECTIVES:

- 1. To increase rounds of play to 40,000.
- To increase average income per round to \$32.96
- 3. To increase the number of outings to 120 accommodating 6,720 participations.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND				
Rounds of play requested	39,880	39,880	40,000	40,000
2. Acres to maintain: greens/tees/fairways and rough/woods	4/5/159/30	4/5/159/30	4/5/159/30	4/5/159/30
3. Number of carts to maintain (including Ranger & food/beverage cart)	77	77	77	77
Number of outings/participants requested	100/6250	100/6250	120/6720	120/6720
WORKLOAD				
1. Rounds of play provided	39,880	39,880	40,000	40,000
Acres maintained: greens/tees/fairways & rough/woods	4/5/159/30	4/5/159/30	4/5/159/30	4/5/159/30
3. Number of carts maintained (including Ranger & food/beverage cart)	77	77	77	77
Number of outings/participants provided	100/6250	100/6250	120/6720	120/6720
PRODUCTIVITY			#0.704	\$0.70 <i>4</i>
Maintenance operating cost/acre (not including capital costs)	\$2,306	\$2,567	\$2,724	\$2,724
Maintenance costs per round (not including capital costs)	\$11.45	\$12.75	\$13.48	\$13.48
3. Maintenance costs per hole (1993 industry average is \$25,000)	\$25,369	\$28,243	\$29,962	\$29,962
EFFECTIVENESS				
1. Green fees collected	\$649,066	\$681,713	\$742,945	\$742,945
Net cart revenue collected	\$303,653	\$297,500	\$333,640	\$333,640
Net income from Pro Shop and rentals	\$21,849	\$21,849	\$33,000	\$33,000
4. Net income from concessions	\$148,472	\$145,500	\$145,160	\$145,160
5. Net income from range	\$48,803	\$58,125	\$47,880	\$47,880
6. Income per round	\$29.80	\$30.92	\$32.96	\$32.96
ANALYSIS:				

There are no major changes requested to the authorized table of organization for FY02. There is only a title change for the Turf Assistant position under the Golf Course program to the position title "Assistant Superintendent".

Non-salary costs are recommended to increase 0.5% over current budgeted amounts. Depreciation expense is lower than current budgeted amounts due to the higher capitalization policy approved by the Board. General expenses are increasing due to software maintenance costs allocated to this program for the newly installed recreation management software.

Revenues are recommended to increase 6.9% over current budget amounts. The Conservation Board will be increasing fees by 5% in January 2002 with weekend rates increasing 10%. Also rounds are projected to increase slightly over FY00 actual levels to 40,000. It is noted that the weather will always play an important role in determining actual rounds played. However, FY00 proved that the course can reach 40,000 rounds.

It is noted that the golf course budget

reflects full accrual accounting with a reconciliation of uses of cash toward other purposes such as payment of principal amounts of the certificates of participation, equipment purchases which are capitalized on the balance sheet, capital outlays, and amortization of outstanding interest owed the general fund being paid back over the remaining life of the bonds. Any remaining cash would be used toward future equipment replacements or capital projects.

The department realizes that capital projects can only occur if there are cash resources to do them. Anticipated projects for next year include driving range improvements, clubhouse improvements (improved storage area for kitchen and food service area, and carpet replacement), bunker renovation, and construction of a new nursery.

It is noted that the amount projected for driving range revenues is the amount originally budgeted for the current fiscal year. Revenues have actually dropped off in this area as shown in FY00. The capital project noted above for the driving range will develop a short game area which may increase

revenue in the area in the future.

The Conservation Department has leases on several of their high usage large equipment (greens mowers, fairway mowers, etc.). The lease arrangements allow for equipment replacement to occur within budgeted cashflow amounts. Once the bonds are paid off (Fiscal Year 2013), all equipment will be purchased as opposed to leasing.

Personal services costs are increasing due to projected health medical cost increases and increases to various seasonal salaries based on historical levels.

The number of outings is budgeted to increase slightly over current year projected amounts.

	1999-00	2000-01	2000-01	2001-02	2001-02
FINANCIAL & AUTHORIZED POSITIONS SUMMARY	ACTUAL		PROJECTED		ADOPTED
PROGRAM: Glynns Creek (18E/F) AUTHORIZED POSITIONS:		<b>2</b> 7226	!!!! <b>∀!=</b> =:-=		A CONTRACTOR
	1.00	1.00	1.00	1.00	1.00
462-A Golf Pro/Manager 462-A Golf Course Superintendent	1.00	1.00	1.00	1.00	1.00
187-A Mechanic/Crew Leader	1.00	1.00	1.00	1.00	1.00
	0.00	0.00	0.00	1.00	1.00
187-Assistant Superintendent	1.00	1.00	1.00	0.00	0.00
187-A Golf Turf Assistant	2.00	2.00	2.00	2.00	2.00
125-A Maintenance Worker	0.75	0.75	0.75	0.75	0.75
Z Seasonal Assistant Golf Pro	7.05	7.05	7.05	7.05	7.05
Z Seasonal Golf Pro Staff	5.55	5.55	5.55	5.55	5.55
Z Seasonal Part Time Laborers	J.50	0.00	0.00	0.00	
TOTAL POSITIONS	19.35	19.35	19.35	19.35	19.35
REVENUE SUMMARY:					
Total Charges for Services	\$11,203	\$25,400	\$25,400	\$24,000	\$24,000
Total Green Fees	649,066	681,713	681,713	742,945	742,945
Net Cart Fees	303,653	297,500	297,500	333,640	333,640
Net Food/Beverage	148,472	145,500	145,500	145,160	145,160
Net Hood/Beverage Net Merchandise Sales	10,646	9,000	9,000	9,000	9,000
Net Driving Range Sales	48,803	58,125	58,125	47,880	47,880
Total Interest Income	15,172	15,000	15,000	15,000	15,000
Total Miscellaneous	1,509	1,000	1,000	1,000	1,000
Gain on Sale of Fixed Assets	68,744	0	0	0	0
	\$1,257,268	\$1,233,238	\$1,233,238	\$1,318,625	\$1,318,625
TOTAL REVENUES	Ψ1,201,200	# t,&ou,aou	ΨΙμέννμου	WI, OIO, OMC	Ψ.,σ.σ,σ.
APPROPRIATION SUMMARY:					-
Personal Services	\$427,794	\$469,401	\$472,350	\$522,303	\$522,303
Equipment (minor)	15,989	2,000	2,000	6,000	6,000
Depreciation	139,414	148,026	139,413	139,413	139,413
Expenses	74,453	79,700	82,100	85,002	85,002
Supplies	114,139	121,470	121,470	123,455	123,455
Debt Service	270,231	248,914	256,560	248,965	248,965
TOTAL APPROPRIATIONS	\$1,042,020	\$1,069,511	\$1,073,893	\$1,125,138	\$1,125,138
Net Income	\$215,248	\$163,727	\$159,345	\$193,487	\$193,487
CASH FLOW RECONCILIATION:					
Add back depreciation (non-cash expense)	139,414	148,026	139,413	139,413	139,413
Deduct gain on sale of fixed assets (non-cash revenue)	(68,744)	0	0	0	0
Deduct balance sheet cash outlays:	·				
Principal payment Certificates of Participation	(145,000)	(155,000)	(155,000)	(160,000)	(160,000)
Equipment purchases (major)	(107,820)	(67,000)		(60,952)	(60,952)
Capital projects	` ′ ′ ′ ′	) o	(60,000)	•	(58,000
Amortized General Fund interest payment	(13,016)	(41,492)			(13,016
Other balance sheet account changes (net)	764			*	
Amount of cash available for other uses	\$ 20,846	\$ 48,261	\$ 3,742	\$ 40,932	\$ 40,932

ACTIVITY: Conservation & Recreation Services

PROGRAM: Wapsi River Environmental Educ Center (18G)

**ORGANIZATION: Conservation** 

**PROGRAM MISSION:** To increase the understanding of natural resource systems by providing the programs and site which will facilitate learning and scientific literacy by students and the general public on a regional basis.

# **PROGRAM OBJECTIVES:**

- 1. Maintain public presentations at 140 presentations.
- 2. Maintain student contact hours at 17,800 hours.
- 3. Increase overall attendance by 2%.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND				
Population of Scott and Clinton counties	208,000	208,000	208,000	208,000
2. Public presentations	140	140	140	140
3. Student contact hours	16,675	17,800	17,800	17,800
Inner-city youth field day/youths	24/735	20/528	20/530	20/530
5. Overall attendance	22,047	24,000	24,480	24,480
WORKLOAD				
Population of Scott and Clinton counties	208,000	208,000	208,000	208,000
2. Public programs	140	140	140	140
3. Student contact hours	16,675	17,800	17,800	17,800
4. Publish an 8-12 page newsletter, number of copies annually	7,950	8,400	8,600	8,600
5. Develop and maintain existing buildings for public use	5	6	6	6
Develop and conduct inner-city field days/youths	24/735	20/528	20/530	20/530
PRODUCTIVITY				
1. Per capita cost of Center	\$0.68	\$0.76	\$0.81	\$0.81
2. Number of acres maintained	225	225	225	225
EFFECTIVENESS  1. Percent of park acres developed	11%	11%	11%	11%
Operating revenues generated (net of CIP Grants)	\$4,204	\$4,388	\$6,420	\$9,420

#### **ANALYSIS**

No Fte changes requested for next year in this program.

Intergovernmental revenues are decreasing dramatically due to FY01 budget including \$20,000 in RDA grant funds toward the construction of the domitory facility which received earlier in the prior year.

The amount requested under use of money and property is recommended to increase due to anticipated rentals received for the newly constructed dormitory.

Non-salary costs are recommended to increase \$2,530 primarily for utility costs and the amount of software maintenance costs allocated to this program for the new recreation management software system.

Student contact hours are projected to remain at current levels. Inner-city youth program is expected to remain stable for next year with the overall attendance at the facility projected to increase 2%.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY PROGRAM: Wapsi River Environ Educ Center (18G)	1999-00 ACTUAL	2000-01 BUDGET	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
AUTHORIZED POSITIONS:					
382-A Naturalist/Director	1.00	1.00	1.00	1.00	1.00
271-A Assistant Naturalist	1.00	1.00	1.00	1.00	1.00
TOTAL POSITIONS	2.00	2.00	2.00	2.00	2.00
REVENUE SUMMARY:					
Intergovernmental	\$25,000	\$20,000	\$0	\$0	\$0
Fees and Charges	36	50	28	30	30
Use of Money/Property	3,730	6,000	4,000	6,000	9,000
Miscellaneous	438	1,100	360	390	390
TOTAL REVENUES	\$29,204	\$27,150	\$4,388	\$6,420	\$9,420
APPROPRIATION SUMMARY:					
Personal Services	\$115,197	\$128,270	\$128,128	\$138,118	\$136,920
Expenses	17,784	20,520	21,350	22,750	22,750
Supplies	8,407	8,500	8,500	8,800	8,800
TOTAL APPROPRIATIONS	\$141,388	\$157,290	\$157,978	\$169,668	\$168,470

PROGRAM: Planning & Development Administration (25A)

**ORGANIZATION: Planning & Development** 

PROGRAM MISSION: To provide professional planning and technical assistance to the Board of Supervisors, the Planning & Zoning Commission and the Board of Adjustment in order to develop, review and adopt land use policies and regulations that guide and control the growth of Scott County by balancing the need to identify areas appropriate for development with the need to preserve productive farm land.

#### PROGRAM OBJECTIVES:

- 1. To handle 90% of requests for planning information by date requested.
- 2. To accomplish 100% of departmental objectives.

PERSONANCE INDICATORS	1999-00	2000-01	2001-02	2001-02
PERFORMANCE INDICATORS	ACTUAL	PROJECTED	REQUESTED	ADOPTED
DEMAND				
Planning and Zoning Commision agenda applications	27	30	30	30
2. Board of Adjustment agenda applications	25	25	25	25
3. Planning and Zoning information requests	1,378	1,500	1,500	1,500
Departmental budget	\$223,154	\$236,198	\$238,549	\$307,788
5. Authorized positions	4.33	4.33	4.33	4.33
WORKLOAD			00	20
Number of Rezoning, Subdivision & Site Plan applications reviewed	27	30	30	30 <b> </b> 25 <b> </b>
Number of Variance, Special Use Permit & Appeals of Interpretation	25	25	25	
<ol><li>Number of responses to Planning and Zoning information requests</li></ol>	1,378	1,500	1,500	1,500
Number of Boards and Committees Director serves on	16	16	16	16
5. Number of building permit applications	744	800	850	850
PRODUCTIVITY			500	500
Staff hours spent on Planning & Zoning Commission applications	284	500	500	500
Staff hours spent on Board of Adjustment applications	400	400	400	400
Staff hours spent on responses to planning & zoning inform requests	345	375	375	375
Staff hours spent serving on various boards and committees	432	400	400	400
Staff hours spent on building permit applications	617	800	800	800
EFFECTIVENESS		201	00/	00/
<ol> <li>% of P &amp; Z Commission items delayed due to incomplete application</li> </ol>	0%	0%	0%	0%
<ol><li>% of Board of Adjustment items delayed due to incomplete application</li></ol>	0%	0%	0%	0%
3. % of time spent on P & Z and BOA agenda items	32%	36%	36%	36%
4. % of time spent providing planning and zoning information	18%	15%	15%	15%
5. % of time spent serving on various boards and committees	20%	16%	16%	16%
6. % of time spent on building permit applications	30%	33%	33%	33%
ANALYSIS:				

Non-salary expenses for this department are recommended for an increase of \$52,850. \$50,000 of this increase is the estimated cost of the corrective clean up action for the North Pine Service tax deed property. This is offset by State LUST grant revenue, which reimburses the County for 100% of the required site dean up costs. An increase in professional services expenses of \$2500 is reflected in the increased use of the building inspector due to the strong building activity. The department has requested a new vehicle and anticipates maintenance costs to go down and therefore has reduced maintenance expenses by \$250. A review of the director's position was requested and is being reviewed by Human Resources.

Non-salary expenses for this program are recommended to decrease \$50. There is a modest increase of \$100 in travel and \$50 in schools of instruction to cover increased costs due to a Planning Commissioner's serving on the lowa American Planning Association Board and the Director serving on the lowa County Zoning Officials Board. This increase is off-set by the decrease in

maintenance expenses of \$250 as mentioned above.

Total revenues for this program are recommended to decrease for FY01 budget because the County doesn't anticipate any tax deed properties for sale for this year. However, an increase of \$50,000 is projected for FY02 budget. This increase is due to the reimbursement of the State L.U.S.T. grant funds for the projected clean up costs at the North Pine service station.

The FY'00 revenue from Sale of Fixed Assets of \$36,985 was from the auction of tax deed properties. This was from the one auction held that year, the first auction held in five years. There are no longer many tax deed properties that accumulate and auctions are expected to be scheduled less frequently.

The budget indicators for this program are expected to remain generally stable from the previous year's activity. A 6.25% increase in building permit applications is projected due to the strong building activity. Even though the economy appears to be slowing, interest rates are expected to drop and remain low which generally has a positive

impact on building activity. The productivity indicators are calculated from the workload and demand indicators and are a general indication of the staff time devoted to the various tasks performed by the department. The effectiveness indicators track the percentage of time spent performing those tasks.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	1999-00	2000-01	2000-01	2001-02	2001-02
PROGRAM: Planning & Development Admin (25A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
608-A Planning & Development Director	0.00	0.00	0.00	0.50	0.50
534-A Planning & Development Director	0.50	0.50	0.50	0.00	0.00
314-C Building Inspector	0.05	0.05	0.05	0.05	0.05
252-C Planning & Development Specialist	0.50	0.50	0.50	0.50	0.50
162-A Clerk III	0.25	0.25	0.25	0.25	0.25
Z Planning Intern	0.25	0.25	0.25	0.25	0.25
TOTAL POSITIONS	1.55	1.55	1.55	1.55	1.55
REVENUE SUMMARY:					
Intergovernmental	\$0	\$0	\$1,000	\$50,000	\$50,000
Fees and Charges	0	75	75	75	75
Miscellaneous	0	75	75	75	75
Sale of Fixed Assets	36,985	5,000	5,000	5,000	5,000
TOTAL REVENUES	\$36,985	\$5,150	\$6,150	\$55,150	\$55,150
APPROPRIATION SUMMARY:					
Personal Services	\$68,472	\$73,712	\$74,107	\$85,595	\$85,187
Expenses	24,653	20,395	20,745	70,295	70,295
Supplies	1,198	1,110	1,160	1,160	1,160
TOTAL APPROPRIATIONS	\$94,323	\$95,217	\$96,012	\$157,050	\$156,642

**PROGRAM MISSION:** To fairly enforce County building, subdivision, and zoning codes for the protection of the lives, safety and welfare of Scott County citizens by efficiently and effectively interpreting and implementing the regulations. Also to enforce the State law regulating growth of Scott County by balancing the need to identify areas appropriate for development with the need to preserve productive farm land.

# **PROGRAM OBJECTIVES:**

- 1. To conduct 100% of all building inspections on day requested.
- 2. To maintain average inspections conducted per permit under 2.5.
- 3. To maintain cancelled or expired permits under 10% of total number of permits issued.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND				
1. # of single-family residential building permits issued	115	100	100	100
2. # of residential addition or remodels permits issued	123	125	130	130
3. # of residential accessory building permits issued	76	75	85	85
4. # of commercial building permits issued	49	50	50	50
5. Total # of building permits issued for unincorporated areas	463	450	460	460
Total # of building permits issued for 28E cities	281	275	280	280
WORKLOAD				
1. # of footings inspections completed	312	300	300	30
2. # of rough in inspections completed	189	200	200	200
3. # of final inspections completed	603	600	600	600
4. Total # of inspections for unincorporated areas	1,058	1,000	1,050	1,050
5. Total # of inspections for 28E cities	540	500	550	550
PRODUCTIVITY				
1. # of inpections conducted per day	6.3	6	6	6
2. Total building permit fees collected	\$187,160	\$175,000	\$175,000	\$175,000
3. % of total budget for building permit fees collected	125%	106%	100%	100%
Total valuation of construction for building permits issued	\$23,513,806	\$20,000,000	\$22,500,000	\$22,500,000
EFFECTIVENESS		050/		000
Percent of building inspections made on day requested	99%	95%	99%	99%
Number of inspections per permits issued	2.1	2.4	2.4	2.4
3. Percent of cancelled or expired permits compared to total permits issued	9%	9%	9%	9%

#### ANALYSIS:

Building permit revenues are anticipated to increase 6.1% or \$10,000 due to the strong building activity. Non-salary expenses are recommended to increase \$2,900. The increased use of the substitute building inspector has necessitated a request to increase professional service expenses for this program by \$2,500. This increase is offset by the significant increase in building permit fees realized over the last several years. A modest increase of \$100 for travel and \$200 for schools of instruction is recommended due to increased costs associated with the continuing education requirements for the building inspector. The department is also requesting a replacement of the code enforcement/Planning Directors vehicle which was purchased in FY'94. This request is being reviewed by the Vehicle Advisory Committee.

Building permit and other development requests are expected to remain at current high levels with continued strong economy. Building inspections per permit remain projected at 2.4, with six inspections conducted per day. The demand indicators

track the types and numbers of permits issued and the total numbers for the unincorporated areas and the 28E cities. The workload indicators track the types of inspections and the total numbers for the unincorporated areas and the 28E cities.

Productivity indicators show the total building permit fees collected and the valuation of the new construction for the work covered by the building permits issued.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY PROGRAM: Code Enforcement (25B)	1999-00 ACTUAL	2000-01 BUDGET	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
AUTHORIZED POSITIONS:	(A. 20. (A. 20				
608-A Planning & Development Director	0.00	0.00	0.00	0.50	0.50
534-A Planning & Development Director	0.50	0.50	0.50	0.00	0.00
314-C Building Inspector	0.95	0.95	0.95	0.95	0.95
252-A Planning & Development Specialist	0.50	0.50	0.50	0.50	0.50
162-A Clerk III	0.25	0.25	0.25	0.25	0.25
Z Weed/Zoning Enforcement Aide	0.58	0.58	0.58	0.58	0.58
TOTAL POSITIONS	2.78	2.78	2.78	2.78	2.78
REVENUE SUMMARY:					
Licenses and Permits	\$180,069	\$165,300	\$165,300	\$175,300	\$175,300
Fees and Charges	5,411	6,750	6,750	6,750	6,750
Miscellaneous	(57)	0	0	0	0
TOTAL REVENUES	\$185,423	\$172,050	\$172,050	\$182,050	\$182,050
APPROPRIATION SUMMARY:					
Personal Services	\$114,106	\$125,406	\$123,962	\$132,263	\$131,502
Expenses	12,536	13,450	16,400	16,300	16,300
Supplies	2,386	2,125	2,175	2,175	2,175
TOTAL APPROPRIATIONS	\$129,028	\$140,981	\$142,537	\$150,738	\$149,977

**ACTIVITY: County Environment** 

PROGRAM: Regional Planning/Tech Assistance (36A)

ORGANIZATION: Bi-State Regional Commission To serve local governments in the Bi-State Region by: 1) providing regional planning, coordination, & administration services; 2) serving as a regional forum for problems/issues; 3) providing technical assistance to member governments.

#### PROGRAM OBJECTIVES:

PROGRAM MISSION:

- 1. To maintain the level of local government membership and participation at 45 communities and 5 counties.
- 2. To provide direct service to Scott County in transportation, economic development, environment, data & graphics, housing, technical assistance & intergovernmental/regional programs.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND				
Number of participating units of government (counties & cities)	50	50	50	50
2. Number of on-going events/meetings/groups requiring coordination	119	119	119	119
Direct services to Scott County government (person hours)	947	1,100	1,250	1,250
Direct services to all part units of local government (person hours)	11,158	12,000	12,500	12,500
WORKLOAD			<b>50</b>	50
Number of participating units of local government (counties/cities)	50	50	50	119
Number of on-going events/meetings/groups requiring coordination	119	119	119	
Direct services to Scott County (person hours)	947	1,100	1,250	1,250
Direct services to all part units of local government (person hours)	11,158	12,000	12,500	12,500
PRODUCTIVITY		4-04	4.40/	4.407
Percent of time spent on housing assistance	15%	15%	14%	14%
Percent of time spent on highway/transit	36%	36%	38%	38%
3. Percent of time spent on environment and recreation	11%	11%	10%	10%
Percent of time spent on community planning & development	14%	14%	13%	13%
5. Percent of time spent on intergovernmental forums & regional services	13%	13%	14%	14%
Percent of time spent on data and graphic services	11%	11%	11%	11%
EFFECTIVENESS				
Local funding as a percent of agency budget	49%	48%	49%	49%
Scott County funding as a percent of local funding	8.10%	8.40%	7.70%	7.70%

# ANALYSIS:

The FY'02 demand and workload indicators for this program maintain the same number of member governments and staffing the same number of ongoing events and meeting groups. Direct service hours to Scott County is projected to increase due to additional financial management services that will be provided to Scott County Decat for Empowerment Funds. Direct service hours to all member governments are increased to reflect time projected to be spent in developing a funding source for the proposed bridge and existing bridge improvements with the creation of a Metropolitan Authority.

The Commission approved a 3% increase in member dues for FY'02. The dues are set by the Commission on a pro-rata basis in accordance with each jurisdiction's population. It is recommended that Scott County's FY'02 contribution of \$57,126 be approved.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	1999-00	2000-01	2000-01	2001-02	2001-02
PROGRAM: Regional Plan/Tech Assistance (36A)	ACTUAL	BUDGET	<b>PROJECTED</b>	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
Executive Director	1.00	1.00	1.00	1.00	
Program Director	2.00	2.00	2.00	2.00	
Project Manager	2.00	1.00	1.00	1.00	
Planner & Senior Planner	8.00	7.00	8.00	8.00	
Administrative Services Director	1.00	1.00	1.00	1.00	
Data Services Planner	1.00	1.00	1.00	1.00	
Graphics/Data Coordinator	_	1.00	1.00	1.00	
Finance/Human Resources	-	1.00	1.00	1.00	
Accounting Technician	_	-	1.00	1.00	
Controller	-	1.00	-	-	
Word Processor/Receptionist	3.00	3.00	3.00	3.00	
Planning Assistant	2.00	2.00	2.00	2.00	
Housing Rehab Specialist	1.00	1.00	1.00	1.00	
Graphics Specialist	2.00	2.00	2.00	2.00	
TOTAL POSITIONS	23.00	24.00	25.00	25.00	
REVENUE SUMMARY:					
Membership Fees	\$242,830	\$250,557	\$260,611	\$259,854	
Charges for Services	284,405	317,566	385,187	425,255	
Federal/State Funding	268,228	268,129	246,768	266,768	
Transportation	426,616	434,602	487,740	496,104	
SUB-TOTAL REVENUES	\$1,222,079	\$1,270,854	\$1,380,306	\$1,447,981	
Scott County Contribution	53,847	55,462	55,462	57,126	57,126
TOTAL REVENUES	\$1,275,926	\$1,326,316	\$1,435,768	\$1,505,107	
APPROPRIATION SUMMARY:					
Personal Services	\$1,089,650	\$1,145,782	\$1,206,051	\$1,271,920	
Equipment	28,638	2,500	2,500	2,500	
Expenses	149,222	143,700	184,800	187,800	
Occupancy	32,559	32,481	33,625	33,625	
TOTAL APPROPRIATIONS	\$1,300,069	\$1,324,463	\$1,426,976	\$1,495,845	

ACTIVITY: Animal Control

PROGRAM: Animal Shelter (44A)
ORGANIZATION: Humane Society

**PROGRAM MISSION:** To reduce animal control problems for Scott County citizens by: A) temporarily housing stray and adoptable animals; B) educating citizens on spaying, neutering and responsible pet ownership; and C) enforcing state and local laws concerning animals.

#### PROGRAM OBJECTIVES:

- 1. To maintain the number of animals received below 8,000 through education and training.
- 2. To maintain the average animal days held below 10 days by increasing adoptions and return to owners.
- 3. To maintain the Scott County contribution below 6% of funding.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND				_
Number of hours per day facility is open	7	7	7	7
Number of days of the week the facility is open	7	7	7	7
<ol><li>Number of hours/day that animal control is available Mon-Fri/Sat-Sun</li></ol>	N/A	11/9	11/9	11/9
WORKLOAD				- 0.14
1. Animals handled	6,997	7,242	7,314	7,314
Total animal days in shelter	61,388	65,178	65,826	65,826
Number of educational programs given	N/A	193	203	203
Number of bite reports handled in Scott County	N/A	506	521	521
5. Number of animals brought in from rural Scott County	N/A	265	270	270
Number of calls animal control handle in rural Scott County	N/A	145	168	168
PRODUCTIVITY				20.00
Cost per animal shelter day	\$9.37	\$8.63	\$8.96	\$8.96
Cost per educational program	N/A	25.0	25.6	25.6
3. Cost per county call handled	N/A	\$30.00	\$30.00	\$30.00
EFFECTIVENESS	A 70/	5.1%	5%	5%
Scott County contribution as a percent of program costs	4.7% N/A	5.1% 28%	31%	31%
2. Total number of animals adopted as a percent of animals handled	N/A N/A	18%	18%	18%
3. Total number of animals returned to owner as a percent of animals	N/A N/A	49%	48%	48%
Total number of animals euthanized as a percent of animals handled	IN/A	49%	4076	4070

#### ANALYSIS:

The FY'02 PPB indicators for this program show that the number of animals handled (w.1) are stable with FY'01 projections as are total animal days in the shelter (W.2). Workload indicators (W.3-W.6) are new indicators that should better reflect activity taking place in the unincorporated areas of Scott County. Cost per animal shelter day ( P.1) also continues to remain The Humane Society has also stable. identified new indicators to better show productivity and effectiveness for their Agency. FTE's have increased by 1.0 with the addition of a part-time kennel attendant in FY'01. Revenue is expected to increase by 6% with increases in city subsidies and transfer of dollars from the Society fund. Expenses are expected to increase 6.6%, reflected in increased salaries and operating expenses.

The Humane Society continues to contract with the Health Department for animal bite investigations. The Humane Society is requesting a 2% increase from Scott County or \$516. It is recommended that this request be approved.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	1999-00	2000-01	2000-01	2001-02	2001-02
PROGRAM: Animal Shelter (44A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
Manager	1.00	1.00	1.00	1.00	
Animal Control	5.00	5.00	5.00	5.00	
Animal Control Officer (Part-Time)	2.00	2.00	2.00	2.00	
#1 Kennel Person Stray	1.00	1.00	1.00	1.00	
#2 Kennel Person Stray	1.00	1.00	1.00	1.00	
#3 Kennel Person Adoption	1.00	1.00	1.00	1.00	
#4 Kennel Person Stray (Part-Time)	2.00	2.00	2.00	2.00	
#5 Health Technician	1.00	1.00	1.00	1.00	
Kennel Attendant (Part-Time)	2.00	2.00	3.00	3.00	
Receptionist	1.00	1.00	1.00	1.00	
Building Maintenance	0.25	0.25	0.25	0.25	
Kennel Person	1.00	1.00	1.00	1.00	
TOTAL POSITIONS	18.25	18.25	19.25	19.25	
REVENUE SUMMARY:					
City Subsidies	\$187,632	\$187,973	\$195,045	\$204,216	
Other	187,813	201,862	207,671	205,763	
Transfer from Society Fund	115,900	83,600	90,000	92,700	
SUB-TOTAL REVENUES	\$491,345	\$473,435	\$492,716	\$502,679	
Scott County Contribution	25,297	25,803	25,803	26,319	26,319
TOTAL REVENUES	\$516,642	\$499,238	\$518,519	\$528,998	
APPROPRIATION SUMMARY:					
Personal Services	\$382,192	\$365,439	\$368,548	\$387,094	
Expenses	61,806	57,170	56,929	58,986	
Supplies	20,938	15,000	15,000	20,000	
Occupancy	11,573	13,361	13,991	14,456	
TOTAL APPROPRIATIONS	\$476,509	\$450,970	\$454,468	\$480,536	

**ACTIVITY: County Development** 

To enhance the quality of life and economic development for residents and visitors by marketing the Quad Cities PROGRAM MISSION: region as an outstanding Midwest convention and tourism destination.

#### PROGRAM OBJECTIVES:

- 1. To increase visitor inquiries processed, documented and qualified by 3%.
- 2. To increase group tour operators inquiries processed, documented and qualified by 3%.
- 3. To increase convention/meeting planner inquiries processed, documented and qualified.

4. To increase trade show sales leads processed, documented and qualified by 3%.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND				050 000
Inquiries requested from visitors (public)	416,727	335,000	350,000	350,000
Inquiries requested from group tour operators	1,626	1,030	1,200	1,200
3. Inquiries from convention/meeting planners	2,660	1,730	2,000	2,000
Information requests derived from trade shows	1,994	4,000	4,000	4,000
5. Inquiries from sporting event planners	N/A	130	300	300
WORKLOAD		007.000	050.000	250,000
Inquiries from visitors processed	416,727	335,000	350,000	350,000
Inquiries from group tour operators processed	1,626	1,030	1,200	1,200
3. Inquiries from convention/meeting planners processed	2,660	1,730	2,000	2,000
Information requests from trade shows processed	1,994	4,000	4,000	4,000
5. Inquiries from sporting event planners processed	N/A	130	300	300
PRODUCTIVITY	00.47	60.47	<b>CO 47</b>	\$2.47
Cost per visitor inquiry processed	\$2.47	\$2.47	\$2.47	\$2.47 \$12.65
Cost per group tour operator inquiry processed	\$12.65	\$12.65	\$12.65	\$12.65 \$11.57
<ol><li>Cost per convention/meeting planner inquiry processed</li></ol>	\$11.57	\$11.57	\$11.57	\$11.57 \$12.11
Cost per trade show information request processed	\$12.11	\$12.11	\$12.11	\$12.11 N/A
5. Cost per sporting event planner inquiry processed	N/A	N/A	N/A	IN/A
EFFECTIVENESS		0400 000 000	6400 000 000	£400 000 000
Economic impact of tourism on the Quad Cities	\$105,049,168	\$122,000,000	\$128,000,000	\$128,000,000
Number of visitors to Quad Cities	938,000	1,190,000	1,250,000	1,250,000
3. Total Hotel/Motel Tax Receipts	\$3,143,629		\$3,360,000	\$3,360,000
Hotel/Motel Occupancy Rate	56.1%	58.0%	60.0%	60.0%

# ANALYSIS:

The Quad Cities Convention and Visitors Bureau has continued its work to expand tourism and convention opportunities in the QCA. Effective January 1, 1999, the QCCVB Board approved the purchase of the Mississippi Valley Welcome Center Gift Shop. A portion of the purchase price was paid for with RDA Grant. The gift shop generated \$130,000 of revenue in the first fiscal year of the Bureau's operation of the gift shop. It is projected to have \$165,500 of revenue in the current fiscal year and \$170,000 in FY'02.

In 1999, the QCCVB Board approved a merger agreement with the Quad Cities Sports Following approval of the Commission. merger, the Board created a half time position for a Sports Marketing Manager that was expanded to full time in FY'01. The duties of the Sports Marketing Manager will be similar to those of the executive director of the Sports Commission, a position that was eliminated with the merger. Those duties include attracting and promoting amateur and professional sporting events and sports competitions in the area. The Quad Cities Marathon, previously the responsibility of the Sports Commission, has been managed by the QCCVB. Performance indicators D.5., W.5., and P.5. have been added to track those sporting events.

The bureau has also added two effectiveness indicators to track Hotel Motel Tax Receipts and Occupancy Rates. Because of the way those tax receipts are reported those numbers will be available at the end of the second and fourth quarters. occupancy rates are reported to the bureau by the areas hotels and motels.

Most of the budget indicators are are projected to be similar to previous years budget projections except the information derived from trade shows (D.4 & W.4) are expected to be significantly higher. The bureau stated that they have attended additional large trade shows and they are seeing a very heavy response.

Scott County approved a 3.0% increase in FY'99, a 1.9% increase in FY'00 and a 3.2% increase in its contribution last year. The CVB has requested a 3.1% increase in Scott County's contribution for FY'02. recommended that the request for \$67,000 be approved.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	1999-00	2000-01	2000-01	2001-02	2001-02
PROGRAM: Regional Tourism Development (54A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
President/CEO	1.00	1.00	1.00	1.00	
Vice President Finance & Administration	1.00	1.00	1.00	1.00	
Vice President Marketing & Communications	1.00	1.00	1.00	1.00	
Vice President of Sales	1.00	1.00	1.00	1.00	
Sports Marketing Manager	1.00	1.00	1.00	1.00	
Tourism Sales Manager	1.00	1.00	1.00	1.00	
Vice President Visitor Services	1.00	1.00	1.00	1.00	
Marketing & Communications Manager	1.00	1.00	1.00	1.00	
Marketing & Communications Assistant	-	-	0.50	0.50	
Administrative Assistant	1.00	1.00	1.00	1.00	
Convention Sales Manager	2.00	2.00	2.00	2.00	
Accounting Clerk	0.50	1.00	1.00	1.00	
Sales Coordinator	1.00	1.00	1.00	1.00	
Convention & Visitor Service Manager	1.00	1.00	1.00	1.00	
TOTAL POSITIONS	13.50	14.00	14.50	14.50	
REVENUE SUMMARY:	<u> </u>	4001.000	0050 100	#000 000	
Davenport	\$363,742	\$381,000	\$352,100	\$380,000	
Bettendorf	172,846	187,000	187,000	200,000	
Moline	136,500	145,000	157,500	170,000	
Rock Island	30,000	30,000	30,000	30,000	
East Moline	3,000	3,000	3,000	3,000	
Rock Island County	10,500	10,500	10,500	10,500	
Silvis	1,000	1,100	1,000	1,000	
State of Illinois/LTCB	164,149	160,000	169,800	170,000	
Illinois Matching Grant	12,963	2,500	2,500	2,500	
Other Grants	0	2,500	2,500	2,500	
interest	8,922	7,400	10,000	10,500	
Misc. Income	49,292	61,800	61,800	65,000	
Miss. Valley Welcome Center	129,616	165,500	165,500	170,000	
Memberships	59,790	57,800	57,800	60,000	
Publications Income	6,650	15,800	8,000	8,000	
Joint Projects Income	37,928	37,300	37,300	40,000	
Friends of QC Grant	30,000	45,000	45,000	40,000	
SUB-TOTAL REVENUES	\$1,216,898	\$1,313,200	\$1,301,300	\$1,363,000	
Scott County Contribution	63,000	65,000	65,000	67,000	67,000
Contingency	0	0	0	0	· c
TOTAL COUNTY CONTRIBUTION	\$63,000	\$65,000	\$65,000	\$67,000	\$67,000
TOTAL REVENUES	\$1,279,898	\$1,378,200	\$1,366,300	\$1,430,000	
APPROPRIATION SUMMARY:					
Personal Services	\$512,550	\$541,395	\$545,125	\$571,960	
Equipment	29,340	37,810	37,810	37,000	
Expenses	638,704	723,765	711,860	750,155	
Supplies	15,966	13,500	13,500	15,000	
Occupancy	24,924	41,730	32,330	32,400	

# SERVICE AREA: County Environment ACTIVITY: County Development

PROGRAM: Regional Economic Development (49A)
ORGANIZATION: Quad City Development Group

PROGRAM MISSION: To assist Quad City businesses to expand and grow. To attract new capital investment and generate jobs or the Quad Cities by marketing the Quad City area to external businesses. To council local communities on becoming more attractive to existing and potential employers.

#### **PROGRAM OBJECTIVES:**

- To maintain level of participation at 13 local government units.
- 2. To maintain at least 125 private sector members.
- 3. To maintain the number of active prospects at 150 in FY'2001.

4. To participate in 16 successful projects (8 Quad City Area businesses & 8 from outside the Quad City area) in FY'2001.

PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND			40	42
Number of participating units of government (counties & cities)	13	13	13	13
Number of participating private sector members	120	125	125	125
3. Local businesses contacted via Business Connection	145	200	200	200
External business contacted	104	2,000	2,000	2,000
5. Number of prospect inquiries	167	300	300	300
WORKLOAD	40	13	13	13
Number of participating units of government (counties & cities)	13	125	125	125
Number of participating private sector members	120	350	350	350
Local business establishments contacted	325	250	250 250	250 250
External business establishments contacted/interested responses	129	200	250	200
PRODUCTIVITY	229/	23%	23%	23%
Percent of time spent on support services	23% 43%	43%	43%	43%
Percent of time spent on external marketing		43% 34%	34%	34%
3. Percent of time spent on existing businesses	34%	3470	J-7 /0	O 4 70
EFFECTIVENESS  1. Percent of local business establishment contacted	100%	90%	90%	90%
2. Number of prospects on active lists	116	150	150	150
Number of successful projects during year	13	16	16	16

# ANALYSIS:

The most noteworthy event of the QCDG this past year was the retirement of John Gardner and the naming of Thom Hart as president. Hart's previous position remains vacant but there have not been any significant changes in direction or focus for the organization since the change in the leadership.

The Quad City Development Group has continued to coordinate the area efforts to retain the Rock Arsenal's jobs and expand the use of the Arsenal's facilities. To that end, the services of a Washington consulting firm were retained to lobby on behalf of the Arsenal and the Quad Cities. Scott County has contributed a pro-rated share to the cost of hiring that consulting firm. Again this year the QCDG has asked for a separate appropriation of \$15,000 for Scott County's share of the consulting firm's fee. That appropriation has previously been billed to non-departmental professional services and is not part of the County's regular dues to the QCDG.

The performance indicators are in place to track the numbers of participating public and private sector members. The indicators

also track the efforts of the QCDG to contact local businesses to monitor the local business climate and identify areas for improvement. Finally, the indicators track the external marketing efforts of the QCDG to attract new jobs and industries to the QCA.

in analyzing the QCDG's budget it is apparent that it shows significant differences between revenues and appropriations. The FY'00 actual figures show a \$291,282 budget surplus, while the FY'01 projected figures indicate a \$121,810 deficit. The FY'02 budget request also shows a deficit of \$80,208. When questioned about this the QCDG offered four reasons: 1. Their accounting system is on a cash basis and not accrual and expenses and revenues may show up in different fiscal year than when they were incurred or are to be expended; 2. They estimate their revenues "conservatively" and expenses "optimistically"; 3. Their fiscal year is Nov 1 to Oct 31 and the County's budget is approved before theirs; 4. They are spending down their fund balance and if during the budget year the deficit appears to be too large they under spend discretionary expenses.

The QCDG has sought to maintain parity with public sector contributions from both sides of the river. The QCDG Board approved an increase of 4% in public sector member dues request for FY'02. Scott County approved an increase of 4% in FY'01, 3% in FY'00 and 5% in FY'99. It is recommended that the FY'02 request of \$35,092 for dues and the \$15,000 for Scott County's share of the cost of the Arsenal consultant be approved.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	1999-00	2000-01	2000-01	2001-02	2001-02
PROGRAM: Regional Economic Development (49A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
President	1.00	1.00	1.00	1.00	
Vice-President	1.00	1.00	1.00	1.00	
Project Manager	3.00	3.00	3.00	3.00	
Administrative Secretary	1.00	1.00	1.00	1.00	
Computer Specialist	1.00	1.00	1.00	1.00	
Receptionist/Secretary	0.50	0.50	0.50	0.50	
Member Relations Representative	1.00	1.00	1.00	1.00	
TOTAL POSITIONS	8.50	8.50	8.50	8.50	
REVENUE SUMMARY:					
Private Sector Members	\$363,489	\$390,000	\$383,700	\$400,000	
Public Sector Members	339,620	343,297	316,300	351,000	
Other	449,622	126,000	121,200	132,000	
SUB-TOTAL REVENUES	\$1,152,731	\$859,297	\$821,200	\$883,000	
Scott County Contribution	32,445	33,743	33,743	35,092	35,092
TOTAL REVENUES	\$1,185,176	\$893,040	\$854,943	\$918,092	
APPROPRIATION SUMMARY:					
Personal Services	\$525,430	\$514,450	\$490,800	\$535,100	
Equipment	9,948	11,000	10,000	11,000	
Expenses	252,026	361,300	394,953	366,200	
Supplies	6,113	8,000	8,000	8,000	
Decupancy	67,932	69,300	73,000	78,000	
TOTAL APPROPRIATIONS	\$861,449	\$964,050	\$976,753	\$998,300	

# SERVICE AREA: County Environment ACTIVITY: Environmental Quality

PROGRAM: Soil Conservation Matching Funds (50A)
ORGANIZATION: Scott Soil & Water Conservation District

**PROGRAM MISSION:** To promote soil and water resource protection, enhancement, and stewardship for diverse communities in Scott County by providing technical assistance, financial incentive and education to install conservation practices.

#### **PROGRAM OBJECTIVES:**

- 1. To protect cropland on 300 acres of eroding land through the total cost share program.
- 2. To provide technical assistance to 450 land users.
- 3. To provide conference, workshop or individual training to 245 people.

4. To handle contacts for assist from each of following: farmers, urban busi, other gov't agencies, Imtd resource prod & women landowner.

To handle contacts for assist from each of following: farmers, urban busi, o     PERFORMANCE INDICATORS	1999-00 ACTUAL	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
DEMAND	49	55	55	55
1. Number of practices	-10		-	
WORKLOAD  1. Number of technical contacts with land users	N/A	850	850	850
2. Conference education or training to # of individuals	346	500	500	500
PRODUCTIVITY  1. # of requests for assistance provided w/complete designs & serv	78%	60%	60%	60%
EFFECTIVENESS  1. Acres of cropland protected	978	300	300	300
2. Tons of soil saved per year	3,052	800	800 1	800
Number of waste storage structures built	-	400	400	400
Acres of waste management plans written     Number of diverse groups assisted	7	5	5	5

### ANALYSIS:

The Natural Resources Conservation Service obtains funding through Federal and State appropriations. Scott County has allocated an annual contribution of \$25,000 for qualified soil conservation projects. Annually, in the month of January, the NRCS has reported the status of the previous years' commitment and expenditure of those funds and the uncommitted or unexpended funds from previous years are subject to recall.

The FY'02 PPB indicators for this program show demand for projects, previously specified as County, State and Federal, is consolidated to measure the overall effect. The various programs compliment and enhance each other. The number of practices (D.1) would be most influenced by yearly congressional decisions and changes to the The number of technical federal program. contacts (W.1) include office walk-ins, contacts by phone and through (W.2) agency sponsored conferences, workshops, and referrals from other agencies. This indicator addresses program objective #2 & #3. Productivity indicates the percent of fulfilled request for technical assistance requiring several of the following: site inspection, survey, project design, conservation plan revision, and consultation with the land user to complete practice installation.

Finally, the revenue summary reflects no Federal funding for FY'02 as the previous Environmental Quality Improvement Program (EQIP) is expected to be discontinued.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY PROGRAM: Soil Conservation/Matching Funds (50A)	1999-00 ACTUAL	2000-01 BUDGET	2000-01 PROJECTED	2001-02 REQUESTED	2001-02 ADOPTED
AUTHORIZED POSITIONS:					
District Conservationist	1.00	1.00	1.00	1.00	
Secretary	1.00	1.00	1.00	1.00	
Resource Conservationist	1.00	1.00	1.00	1.00	
TOTAL POSITIONS	3.00	3.00	3.00	3.00	
REVENUE SUMMARY:				<b>^</b>	
State	\$36,674	\$35,750	\$35,725	\$35,725	
Federal	29,872	12,000	12,000		
Land Owners	64,336	47,000	60,000	60,000	
SUB-TOTAL REVENUES	\$130,882	\$94,750	\$107,725	\$95,725	
Scott County Contribution	10,767	25,000	25,000	25,000	25,000
TOTAL REVENUES	\$141,649	\$119,750	\$132,725	\$120,725	
APPROPRIATION SUMMARY:	<b>6444</b> C10	0440 7F0	£400 70°	£400 705	
Project Costs	\$141,649	\$119,750	\$132,725	\$120,725	
TOTAL APPROPRIATIONS	\$141,649	\$119,750	\$132,725	\$120,725	

